



MARCO MINOTTI

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Professional Profile

- Passionate & motivated chemical engineer
- Always strives to learn new skills and develop existing capabilities
- Totally relishes in approaching new challenges and raising the bar
- Thoroughly enjoys working with others and helping teams & organizations to achieve outstanding results by removing barriers
- Strongly believes on the intrinsic added value of technology, supported by business culture step change
- Absolutely pragmatic and aimed at problem solving, providing added value
- Fosters talent development, quality and safety culture on a daily basis

Areas of Expertise

Complex problem solving	Leadership and influencing
Critical thinking and analysis	Reasoning and ideation
People development	Creativity, Originality, and Initiative
Partner with Digital and innovation team	Change Management leadership
Resilience, Stress tolerance and flexibility	Investment Budgeting, Forecasting and strategic planning

Current Positions

EHS & Engineering Director Haleon Aprilia

Lead Maintenance /EHS/Engineering /Automation team Of Aprilia site 100 MLN pack 2,5 Bln tablets.

Make Asset Management Performance & Capabilities Director, Janssen Global

Jan 2019 – 2023

Responsible for Performance & Capability pillar of the for Make Asset Management COE organization, in support of the SM and LM Janssen platforms (EMEA, APAC, US) . The Performance & capabilities scope includes cross Platform Initiatives related to the strategic MAM operative model, work force of the future, services & asset performance through an integrated operating landscape. The aim of the role is shortening the gap between the technology landscape and the business need focusing on a sustainable ecosystem & a clear value proposition while minimizing change management across multiple sites.

- Lead global implementation of cloud based SaaS EDMS (Meridian Cloud) (1400 USERS / 1 MLN ASSET document), digital validation platform (Kneat), Electronic Permit to work , we connect shift orchestrator .

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- Lead global implementation of Performance management tool leveraging on Azure digital stack (OEE Traksys , Asset Performance) providing real time data do drive shop floor performance.
- Supported WEF Light-house recognition for Latina site in 2022
- Lead MTO reliability program to support Janssen Quality promise (2021-22) – reducing Asset related Quality impact by 50%
- Lead Global Workforce of the future program for Make Asset Management (focus on upskilling of 400 Engineer globally on digital, change management & critical thinking)

Platform Engineering Lead SM– (70% assignment), Janssen Global

09/2020-06/2021

Lead the Platform Engineering for MAKE Asset Management in the Small Molecule Platform, in support of the site-based teams across LATAM, NA, EU and APAC (8 SM MFG sites). The Platform Engineering team's scope includes Platform Initiatives such as Digital/MFF, Equipment Reliability, Technical Safety, Outside Services, External Manufacturing Support and Technical Organization Capabilities. In this assignment worked with the team to boost SAO, Technical safety and External manufacturer strategy for the Make Asset Management SM platform.

Previous Professional Experience

Engineering Senior Manager, Janssen Latina Plant, Italy 2015- jun 2019

Leading a team of Project Engineers (internal ,external 50 HC) executing a variety of Capital projects at the JSC Small Molecule Latina manufacturing sites in Italy. Responsibilities include people leadership, talent retention, managing and partnering with internal and external resources to safely deliver projects that meet applicable requirements at competitive costs. Drive decision making for Project Portfolio Management process to ensure available Capital budget is allocated appropriately for projects that deliver the best business benefit for the organization.

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- lead Site Master Plan process in the Latina Site, improved year by year, with a strong contribution in the current SAMP standardization cross platform initiative delivering source for LRFP (120 MLN\$ over 5 Years, supporting site growth and profitability).
 - Lead Latina site Capital projects for Equipment, Facility & Utility areas and responsible for Commissioning & Qualification, PPM;
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- Member of NPI team to provide new products cost estimate
 - Act as sponsor of Latina PKG 4.0 focusing on innovative solution: Dosepack (winning ISPE FOYA in 2019: category Innovation) , Flex Robotic bottle pkg line to support one piece production and zero change over strategy
 - Led site Diversity and Inclusion site program coordinating a multifunction team in evolving and sustaining the site Diverse & Inclusive culture
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- Passionate in boosting people engagement (demonstrated through Outstanding Credo results 90,91% favorability 2016,17, engagement level, and talent development)
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Facilities& Maintenance Senior Manager, Janssen Latina Plant, Italy 2011- 2015

Leading team of highly experienced Engineers and Maintenance staff (internal & external , 100 HC, 30 MLN\$ budget) providing support for Solid Dose Pharmaceutical Manufacturing in a 24-hour facility. Team responsibilities include

Preventive & Corrective Maintenance, Continuous improvements activities related to Manufacturing , Packaging ,Facilities, Utilities & Lab areas (Hard & Soft service).

- Defined and execute sustainability program for Latina site providing reduction of 7GWh and 1 MLN\$ (2015 energy rate) cost through a multi technology plan leveraging on AI and Machine learning platform (winning 2015 JNJ sustainability award)
- Implemented wastewater recycling MBR technology and Ozone abatement with recycling 25% of wastewater for cooling tower supply.
- Leading site TPM certification (Maintenance Excellence program) trough:
 - o Implement a Sustainable Operator asset care program in Latina site (+50 OAC trained , 20% maintenance tech free up time)
 - o Foster reliability & quality culture in Maintenance implementing critical asset reliability program: FMECA , critical Spare parts strategy, FRACAS, PM optimization.
 - o Implement a sustainable Technician up-skylling program to reduce impact of site growth on number technician
- Direct involvement during EHS and GMP audit (10 EU GMP audit, 6 FDA audit, 10 EHS Audit-no critical observation in my area of responsibility)
- Led site shut down process, participating to more than 31 shut down (0 EHS, supply chain, compliance main defect)

Blister Unit 40, Secondary Packaging, Effervescent area Manager, Janssen Latina Plant, Italy 2008- 2011

- Responsibility of a group of 80 Operator of different production areas: blister, sachet, secondary packaging (15 lines) and 16 maintenance technicians.
- Responsible for line performance, quality, efficiency.

Qualification senior Engineer , Janssen Latina Plant, Italy 2006- 2008

- Huge experience in equipment procurement, installation commissioning starts up and qualification. Experience in design of pharmaceutical process. Expertise in fluid bed granulation, coating, Hvac, SCADA system, clean utilities. Management of qualification phase in big pharmaceutical project

Project Engineer, CTP tecnologie di processo 2003-2006

- Management of pharmaceutical project. Management of project in different company: Patheon, Janssen, Aventis, Abbott, Oral solid, Sterile, Packaging. Design and execution.
- Experience in Medical device

Education & Credentials

University 2002: Master 's degree in Chemical engineering
 Università degli studi di Roma "La Sapienza" 110/110

Diploma 1996: Electronic technical school "Don Giuseppe Morosini" in Ferentino (Fr) 60/60

Qualifications	Black Belt certified, JNJ	2008
	APICs certified	2013
	JNJ Asset Management certified	2019
	English Bulats Cambridge test CEFR certification C1	